



New Brunswick
Forest Products Commission

Commission des produits forestiers
du Nouveau Brunswick

Annual Report 2022-2023

Natural Resources and Energy Development
August 2023

31 August 2023

Hon. Mike Holland, Minister
Department of Natural Resources &
Energy Development
P. O. Box 6000
Fredericton, NB
E3B 5H1

Dear Sir,

Re: New Brunswick Forest Products Commission – 2022-23 Annual Report

On behalf of the New Brunswick Forest Products Commission, it is my privilege to submit our annual report for the period April 1, 2022, to March 31, 2023. The report has been designed to highlight the activities and accomplishments of the Forest Products Commission for the fiscal year 2022-2023, and to provide summary information regarding the seven forest products Marketing Boards.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brian Mosher', written in a cursive style.

Brian Mosher, K.C.
Chairman
New Brunswick Forest Products Commission

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Message from Chair

The New Brunswick Forest Products Commission (Commission), an agency established in 1971 under the *Forest Products Act*, oversees the seven Forest Products Marketing Boards (Marketing Boards or Boards) and acts as a liaison in the marketing relationships between private woodlot owners, the seven Marketing Boards, forest industries (pulp mills, sawmills, and consumers) and the Government of New Brunswick. The Commission and Marketing Boards have legislated authority regarding regulation of the production and marketing of primary forest products from private woodlots. The Commission reports to the Minister of Natural Resources and Energy Development and to the Crown Corporations Committee, a standing committee of the New Brunswick Legislature.

This annual report is designed to be in line with the reporting of the Government of New Brunswick's and the Department of Natural Resources and Energy Development's formal management system, which focuses on performance reporting and aims to provide better accountability to the public.

The annual report of the Commission provides summary information about the Commission's activities as well as the financial and statistical information for the fiscal year ending March 31, 2023. The primary function of the report is to be the major accountability document for the Legislative Assembly and the public. It serves as the key link between the objectives and duties of the Commission and the results obtained.

The Commission and its staff continued work over the year to improve the ways that the duties of the Commission align with its legislated objectives. We look forward to continuing that process throughout the next year.

Brian Mosher
Chairman, New Brunswick Forest Products Commission

Highlights from the Past Year

The Commission continued to work with the Department of Natural Resources and Energy Development (DNRED) and stakeholders regarding government's plan for Marketing Board reform by amalgamating the seven Marketing Boards into one entity. Marketing Board representatives along with the Commission and DNRED formed a working group for the restructuring and the Commission was also part of an advisory committee to establish a voluntary woodlot management program.

The Commission continued to develop its strategic plan which expanded existing activities as well as established new activities as part of the Commission's day-to-day operations.

Improvements were made to the negotiating agency process through the Commission working with representatives from the Marketing Boards and industry. A new Negotiating Agencies Order (No. 2022-528) was drafted and approved in April 2022 and came into effect on May 1, 2022. The Commission developed improvements to the conciliation/arbitration procedures. These improvements would provide the necessary information to conciliators and enable the conciliation process which in turn will aid the arbitration process.

The Commission conducted several investigations under section 15 of the *Forest Products Act* in 2022-2023 with final determinations to be made in the new fiscal. The Commission also conducted an evaluation of the process of investigating complaints lodged under section 15 from initialization of a complaint until the final outcome. Representatives from the DNRED and the Commission's legal counsel were included in these discussions.

Another investigation examined the relationship between two of the Marketing Boards and their respective wood producers' associations to determine if these were appropriate business relationships and agreements consistent with the *Natural Products Act*. The investigation and monitoring of the organizations continued through the end of the fiscal year.

On November 3, 2022, the Northumberland County Forest Products Marketing Board informed the Commission that the Board became aware of unauthorized bank transactions in relation to their bank accounts. The Miramichi City Police officially began a criminal investigation, and the Commission continues to closely monitor the Board's situation.

The Commission conducted stumpage data collection on a monthly basis for the period January 2022 through December 2022. Collecting the data on a monthly basis assisted DNRED in considering changes to the Province of New Brunswick timber royalty rates. The Commission also continued to collect private woodlot production data and timber utilization data from Crown licensees and sub-licensees.

Commission Mandate and Duties

The Commission was established under the *Forest Products Act*, although it draws its authority, duties, and responsibilities from that Act, as well as the *Natural Products Act*. The primary role of the Commission is general supervision over the operations of the seven Marketing Boards in New Brunswick that are established under the *Natural Products Act*.

Under the *Natural Products Act*, Regulations have been made by the Lieutenant-Governor in Council establishing the seven Marketing Boards and the authority of those Boards to collect levies from primary forest products that are produced and marketed. Regulations were also made by the Commission that defines the administration and governance of each Marketing Board. The table below outlines the year of establishment, establishing regulation, administration regulation, and associated agency of each Board.

| Forest Products Marketing Board | Year of Establishment | Establishing Regulation | Administrative Regulation(s) | Associated Organization |
|---------------------------------|-----------------------|-------------------------|------------------------------|--------------------------------------------------|
| Carleton-Victoria (CV) | 1978 | Regulation 2014-1 | Regulation 2005-140 | Carleton-Victoria Wood Producers Association |
| Madawaska (MAD) | 1961 | | Regulation 2006-87 | N/A |
| North Shore (NS) | 1973 | | Regulation 2005-142 | N/A |
| Northumberland County (NTH) | 1974 | | Regulation 2005-144 | Northumberland County Woodlot Owners Association |
| South East New Brunswick (SENB) | 1981 | | Regulation 2005-106 | N/A |
| Southern New Brunswick (SNB) | 1979 | | Regulation 2005-146 | SNB Wood Cooperative Ltd. |
| York Sunbury Charlotte (YSC) | 1978 | | Regulation 2005-148 | N/A |

The objectives of the Commission are:

- (a) to encourage and facilitate the achievement of expanding markets and equitable prices for both the producer and consumer of purchased primary forest products; and
- (b) to encourage and facilitate the optimum utilization of private woodlot resources.

The duties of the Commission are:

- (a) to examine and consider data relevant to the production and sale of purchased primary forest products;
- (b) to facilitate meaningful dialogue between producers and consumers;
- (c) to administer the negotiation process between the Producer Associations and their agents;
- (d) to act as conciliator when requested in disputes arising between a Producer Association and a consumer of primary forest products;
- (e) to conduct inquiries on the following matters with respect to primary forest products:
 - (i) the cost of production, distribution and transportation;
 - (ii) prices, markets and systems of classification; and
 - (iii) any other matter related to marketing,
- (f) to investigate complaints in relation to the marketing of primary forest products;
- (g) to be informed regarding developments in the harvesting and marketing of primary forest products; and
- (h) to recommend to the Minister the institution of those marketing controls that appear necessary or advisable.

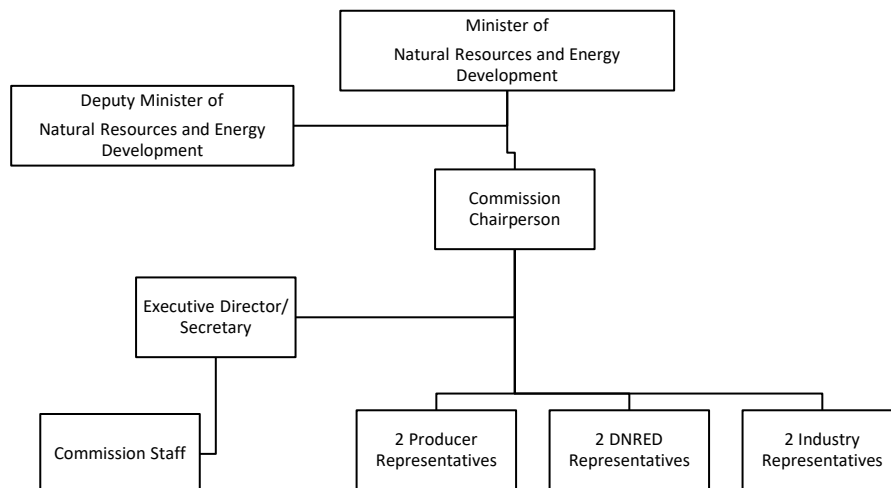
The Commission is responsible for the overall conduct of the regulated forest products marketing system for private lands in New Brunswick. It is responsible for ensuring that the Boards exercise the powers granted to them in the manner intended. The Commission:

- has general supervision of the seven regulated Marketing Boards (see Appendix D);
- provides liaison and is the body of appeal for Marketing Boards, private woodlot owners, government and industry;
- lends assistance in resolving disputes between: woodlot owner, board, industry, contractor, broker, etc.;
- can facilitate the negotiation, conciliation, and arbitration between Boards and industry;
- investigates complaints in relation to the marketing of primary forest products;
- provides policy advice to the Minister of Natural Resources and Energy Development; and
- recommends amendments to regulations pertaining to Marketing Boards and the marketing system.

The seven Marketing Boards are given specific powers by regulation and the role of the Commission is to verify they work within the scope of their marketing plans. In doing so, the Commission represents the interests of the private woodlot owners in each Board regulated area.

Overview of Commission Operations

The Commission is responsible to the Minister of Natural Resources and Energy Development. The Commission's structure is defined by the *Forest Products Act* and includes seven members appointed by the Lieutenant-Governor in Council. The Commission is designed to provide a fair representation of all segments of the forest sector, including two representatives of the producers (private woodlot owners), two representatives of the forest industries of New Brunswick, two representatives of DNRED, and one independent Chair. Appointment terms of industry and producer representatives are up to three years and appointment terms of the DNRED representatives as well as the Chair are up to five years.



The Commission was composed of the following members as of March 31, 2023.

| Sector | Commissioner | Appointment Date | Term (years) |
|-------------------|---------------------|-------------------------|-----------------------------------------------------|
| Independent Chair | Brian Mosher | February 10, 2022. | Completing the term of previous Chair (5-year term) |
| DNRED | Paul Orser | July 12, 2022. | 4 |
| DNRED | Christine Drapeau | September 26, 2022. | 3 |
| Producers | Mario Comeau | May 27, 2021. | 3 |
| Producers | Sherrie Boyd | May 27, 2021. | 2 |
| Forest Industries | Mike Legere | May 27, 2021. | 2 |
| Forest Industries | Brent Thompson | February 11, 2021. | 3 |

Changes in Commission Membership

Mr. Paul Orser (July 2022) and Ms. Christine Drapeau (September 2022) were appointed as representatives for DNRED, replacing Ms. Carol Dixon and Mr. Maurice Harquail who's terms expired during the fiscal.

Staffing

| Position | Staff Member | Roles |
|------------------------------------------------|---------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Forest Products Market Analytics Manager | Kevin Barry | Responsible for the development, monitoring, evaluation, and enforcement of data reporting systems for primary forest products and for the management of strategic and operational initiatives. |
| Forest Products Market Analyst | Vacant | Responsible for the collection, monitoring, evaluation, and standardization of data reporting systems for primary forest products within the Commission's strategic and operational initiatives. |
| Regulations Analyst | Chris Case | Responsible for preparing and drafting Commission regulations, Commission orders and memorandums to Executive Council, preparing and drafting various reports, and aiding in the development of policies and various reports. |
| Administrative Support | Nicole LeBlanc | Responsible for providing administrative support to the Commission, including data entry, meeting scheduling, document preparation, and record-keeping. |

Data Collection

The Commission regularly collects data from the Boards, including monthly production, sales of primary forest products through the Marketing Boards, financial statements and reports of forest management revenues and expenditures related to the Private Woodlot Silviculture Program. During the 2022-2023 year, the Commission continued to work on initiatives aimed at improving

the consistency and accuracy of production data collected from the Marketing Boards. The Commission also continued collecting and reporting on stumpage values on a monthly basis as part of its ongoing work to assist DNRED in considering changes to the province’s timber royalty rates in a manner that minimizes the time between the Commission’s study results and implementation of changes to timber royalty rates.

Auditing and Reporting

Private woodlot production data and audited financial information of the seven Marketing Boards were compiled, standardized, and assessed to provide reports and information to the Minister of Natural Resources and Energy Development and is summarized in Appendix A and Appendix C of this report.

A review of the Provincial Private Land Silviculture program revenues and expenditures was completed, verifying that no more than 20 per cent of the provincial silviculture monies have been retained by the Boards for program administration costs and that Boards provided additional revenue detail for the 10 per cent of the government funding level required as “owner funding” in this fiscal year (see Appendix B).

Pursuant to New Brunswick Regulation 2002-37, the *General Regulation* under the *Transportation of Primary Forest Products Act*, the Commission also conducted procedural audits of the Transportation of Primary Forest Products Certificates. Transportation Certificates (TC) are audited in each Board region for level of completion of information required by Regulation and accuracy of the information recorded on the TC. The results of these audits are published in a report by the Commission. The results of the 2022-2023 TC audit showed a significant compliance issue with information reported on the TCs. These findings were further investigated through the end of the fiscal year.

Legislation – Acts / Regulations / Orders

The Commission issued the following orders during the 2022-2023 year:

| Order / Reg. No. | Subject | Date In Force | Date Repealed or Expiry (if applicable) |
|-------------------------|-------------------------------------------------------------------------------------------|----------------------|------------------------------------------------|
| 2022-528 | Forest Products Marketing Boards Negotiating Agencies Order – <i>Natural Products Act</i> | May 1, 2022. | N/A |
| 2023-596 | Borrowing Authorization Order for York Sunbury Charlotte Board | November 16, 2022. | November 15, 2023. |

Investigations

The Commission conducted several investigations under section 15 of the *Forest Products Act* in 2022-2023 where Boards submitted complaints of mills failing to negotiate in good faith.

All comments were received from the parties involved in the ongoing section 15 investigations for 2022-2023 and some minor adjustments were needed to produce the final investigation reports. The reports were distributed to the Minister and the relevant parties.

The Commission also conducted an evaluation of the entire process of investigating complaints lodged under section 15 of the *Forest Products Act* from initialization of a complaint until the final outcome which included discussions with representatives from DNRED and the Commission’s legal counsel. The amended process included the additions that upon the distribution of the draft report to both parties, the parties will be informed that they are to review the report for accuracy and any new information will only be accepted if the Commission deems it to be relevant to the complaint and a copy of the final report will be distributed to both parties.

Another investigation examined the relationship between two of the Marketing Boards and their respective wood producers' associations to determine if these are appropriate business relationships and agreements consistent with the *Natural Products Act*. Items recommended by the Commission for further monitoring regarding the governance of the two organizations were the autonomy of the two organizations, avoidance of conflict of interest, and conduct of deliberations. The investigation and monitoring continued through the end of the fiscal year.

Appeals

There were no requests for appeals during the 2022-2023 fiscal year.

Commission Strategic Plan

Commission members engaged in discussions on items to carry forward and improve regarding the strategic plan which included: timber utilization reporting, harvest/transportation costs, negotiations, marketing registry, governance training, performance monitoring, stumpage data collection, producer statistics, mill statistics, and Marketing Board performance reporting. The Commission continued to develop and improve the strategic plan through the end of the fiscal year.

Marketing Board Reform

The Commission continued to work with DNRED and stakeholders regarding government's plan for Marketing Board reform by amalgamating the seven Marketing Boards into one entity. Recommendations for the restructuring of the Marketing Board system included amending New Brunswick Regulation 2014-1, the *New Brunswick Forest Products Marketing Plan Regulation*, which established the seven Marketing Boards to allow government to provide additional powers or remove powers when the seven Marketing Boards have been amalgamated into one; drafting a new Regulation for the new entity as well as a governance model; and requesting approval from the Lieutenant-Governor in Council to provide the Commission with additional powers under the *Forest Products Act* to establish a voluntary woodlot management program. The Commission in collaboration with DNRED drafted a proposal for the regulatory amendments. DNRED and the Commission will continue to collaborate on this issue in the new year.

Marketing Boards

On November 3, 2022, the Northumberland County Forest Products Marketing Board informed the Commission that the Board became aware of unauthorized bank transactions in relation to their bank accounts. The Board retained an accounting firm to conduct a forensic audit of the last three years of banking transactions; retained a law firm to provide legal advice; and, as a result, dismissed their general manager. A criminal investigation was initiated by the Miramichi City Police. The Commission also met with Northumberland County Board's directors to address their governance issues and will continue to closely monitor the Board's situation into the 2023-2024 fiscal year.

The Commission engaged in a financial review of the Boards for the 2021-2022 fiscal year which reviewed the surpluses of administration versus forest management programs and developed a list of recommendations by Board and suggested that those Boards with more cash than necessary take a closer look at their individual surpluses. The members of the Commission continued to engage in discussions surrounding cash flow and surplus funds for the Boards and ways to improve their methods of forecasting and managing those funds.

Commission Meetings

The Commission conducted nine meetings during the year with a 95 per cent member participation rate. Six of the meetings were held in Fredericton while the other three were held virtually.

Negotiations

The Commission is responsible for the administration of the negotiation process between Boards and consumers. Since 2005, it fulfilled that responsibility through the application of Commission Order 2005-189 (Forest Products Marketing Boards Negotiating Agencies Order - *Natural Products Act*). The Order required that Boards and consumers of primary forest products register the names of the individuals that will undertake negotiations between the parties (Negotiating Agencies) with the Commission.

Improvements were deemed necessary with the negotiating agency process and the Commission assembled a sub-committee of two Commission staff and two Commission members to meet with representatives from the Marketing Boards and industry to discuss and review proposed improvements and changes to the *Negotiating Agency Order*. A new *Negotiating Agencies Order* (No. 2022-528) was drafted and approved in April 2022 and came into effect on May 1, 2022.

In 2022-2023, there were 12 negotiating agencies formally filed with the Commission between Boards and processors and five reports on negotiations were filed. Three of the negotiations were referred to conciliation and two went to arbitration where one resulted in an agreement and the other request for arbitration was withdrawn.

From the negotiations that took place during 2022-2023, the Commission formed a sub-committee of members and staff to develop improvements to the conciliation/arbitration procedures. These amendments were developed to provide the necessary information to conciliators and enable the conciliation process which in turn will aid the arbitration process if the process reaches that stage.

Activities and Metrics (Key Performance Indicators)

These indicators include annual report completion dates, response time to investigation requests, private woodlot production summary due dates, policy review and implementation timelines, stumpage data collection and reporting deadlines, transportation certificate audit deadlines, and activities linked to the Commission's strategic plan. The following table summarizes performance within those indicators for 2022-2023.

| Performance Measure | Measure | Performance |
|-----------------------------------------------------------|------------------------------------------------------------------------|-----------------------------------------------------------------------|
| Commission annual report | Completed by August 31st each year. | 2021-2022 annual report completed by November 2022. |
| Investigations | Formally respond to requests for investigations within 30 days. | All requests responded within the measured timeframe. |
| Production Summaries | Completed by 15th of each month. | Filed on time 9 of 12 months. |
| Policy Review / Implementation | Completed by March 31st each year. | Complete. |
| Stumpage Data Collection | Transactional data due 15th of each month. | 2022-2023 data received monthly. |
| Stumpage Study Report | Report completed by January 31st each year. | Report published to NBFPC website on May 11, 2023. |
| Collection of monthly harvest data for timber utilization | Better informed stakeholders, fewer disputes, and more data available. | Some market data collection still ongoing, some data to be published. |

| Performance Measure | Measure | Performance |
|-----------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| Transportation Certificate Audit | Completed by September 30 each year. | Final audit and summary completed February 2023. |
| Attain consistency in capturing delivery data across all Marketing Boards | All Marketing Board offices communicating TC assignment with on another. | Complete |
| All Marketing Boards offices using the common accounting system | The common accounting system implemented in all 7 Marketing Board offices. | Complete |
| Marketing Board directors understanding their legislative authority and responsibilities | Training package completed and per cent of directors that have received orientation training. | Ongoing |
| Commission members understanding their legislative authority and responsibilities | Training package completed and per cent of commissioners that have received orientation training. | Ongoing |
| Establishing an internal audit system for Marketing Board governance | <ul style="list-style-type: none"> • Audit Design. • Audit completed and submitted to Commission. | <ul style="list-style-type: none"> • Completed • Ongoing |
| Establishing an internal audit system for Commission governance | <ul style="list-style-type: none"> • Audit Design. • Audit completed and documented with the Commission. | <ul style="list-style-type: none"> • Ongoing • Ongoing |
| Accurate accounting of costs, revenues, debts, assets, solvency and adequate cash reserve. Levies received for all wood harvested | Financial audits complete, financial assessment, levies/costs benchmarked and assessed annually, and per cent of TCs issued vs. accounted for. | Ongoing |
| Effective marketing and woodlot management | Harvest levels within AAC and silviculture completed to support harvest levels. | Ongoing |
| Negotiating agencies formed per the Order, informed parties, no disputes and timely resolutions | Number of negotiating agencies formed; per cent of agencies with signed contracts; number / frequency of disputes, complaints, appeals; and days to resolve disputes, complaints, appeals. | Ongoing |

Financial Information

The Commission receives its funding through the budget of DNRED. It is the sole source of funding for the Commission. A balance sheet has not been prepared because the Commission draws its funding directly from DNRED, according to an approved budget. The Commission does not receive the funding as a grant but operates directly from the DNRED budget. The Commission is a body corporate, as determined by the *Forest Products Act*. The Commission expenditures are also included in the DNRED annual report and financial statements. The Chair of the Commission is paid \$25,000 annually and the other six members of the Commission who attend monthly meetings are paid a per diem (\$150 per day) while engaged in work of the Commission which is set by Order of the Lieutenant-Governor in Council. Reimbursement for reasonable travel expenses is in accordance with New Brunswick Government Travel Policy AD-2801.

New Brunswick Forest Products Commission Expenditures 2022-2023

| | 2022-2023 Budget | 2022-2023 Actuals | Variance |
|--------------------------------|---------------------|----------------------|-------------------|
| Administration | | | |
| Regular Payroll and Benefits | \$ 390,214 | \$ 316,498 | \$ 73,716 |
| Administration Travel Expenses | 11,500 | 3,066 | 8,434 |
| Rent/Operating Expenses | 128,440 | 90,846 | 37,594 |
| Administration Sub-total | 530,154 | 410,410 | 119,744 |
| Members' Expenses | | | |
| Members' per diem | 36,700 | 34,465 | 2,235 |
| Members' Travel Expenses | 13,800 | 7,655 | 6,145 |
| Members' Sub-total | 50,500 | 42,120 | 8,380 |
| Total | \$ 580,654 | \$ 452,530 | \$ 128,124 |

- Source: DNRED / NB Forest Products Commission

In addition to the figures provided above, DNRED provides support to the Commission.

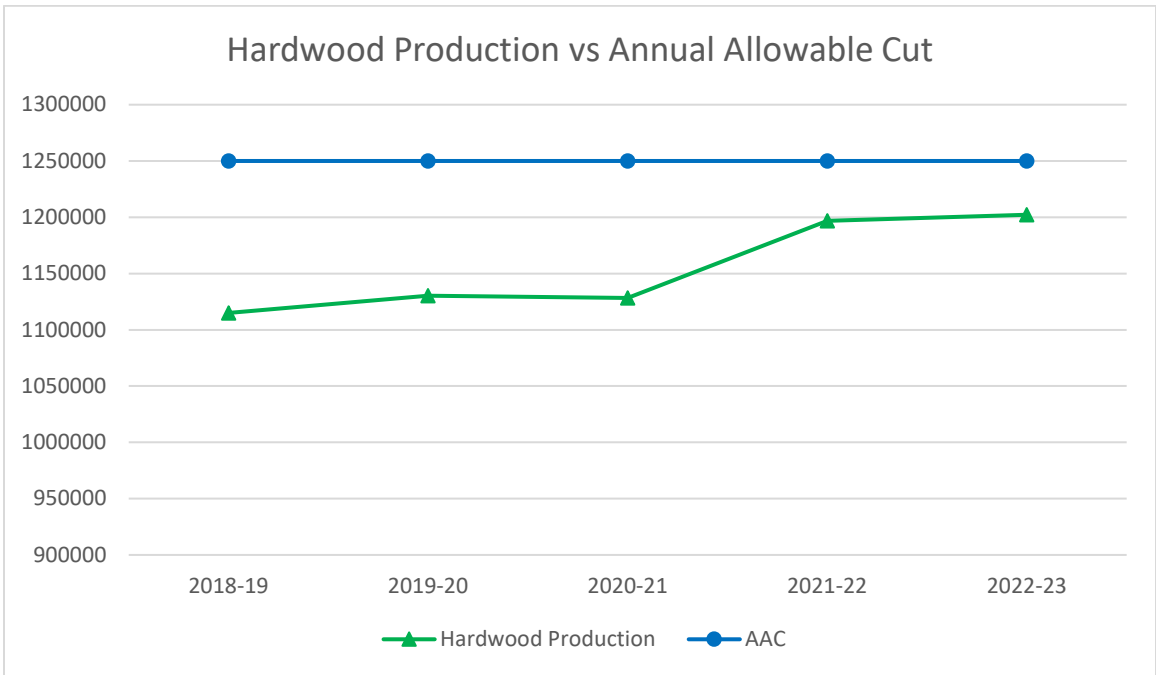
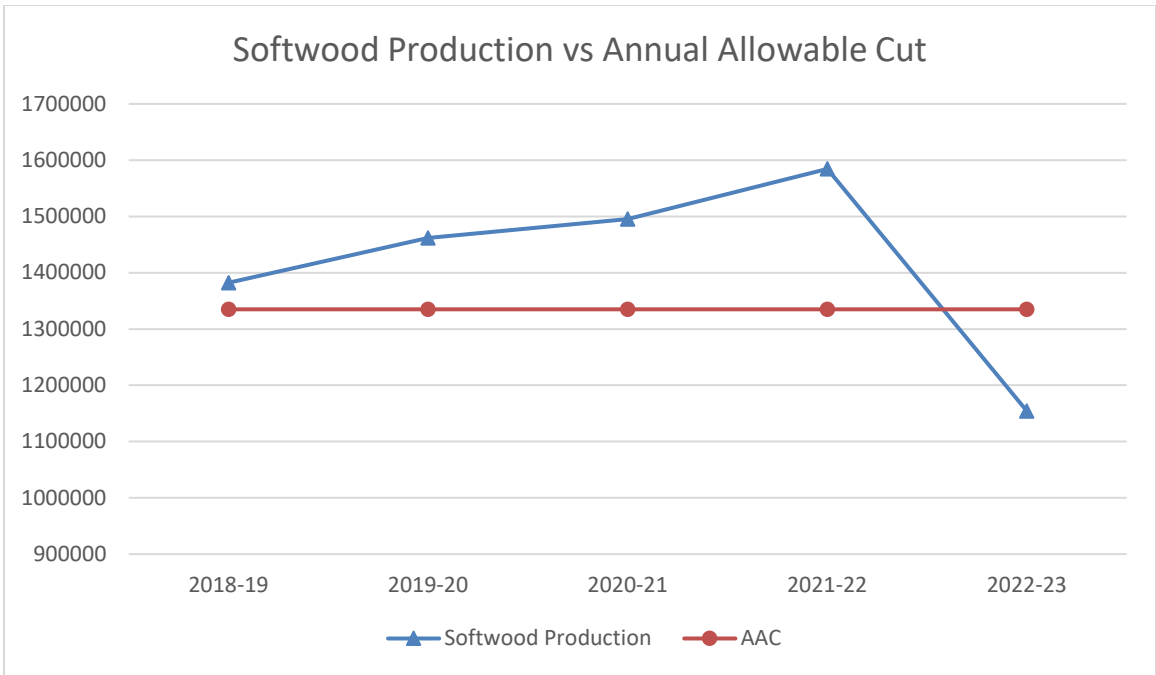
Appendix A – Private Woodlot Production and Sales Data

| Forest Products Marketing Board Volumes in Cubic Metres (excluding biomass) | | | | | | | | |
|-----------------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Year | CV | MAD | NS | NTH | SENB | SNB | YSC | Total |
| 2013-14 | 206,600 | 207,800 | 238,100 | 112,400 | 239,000 | 420,000 | 245,300 | 1,669,200 |
| 2014-15 | 213,800 | 164,100 | 252,100 | 140,500 | 226,100 | 354,600 | 238,900 | 1,590,100 |
| 2015-16 | 320,691 | 239,681 | 266,031 | 232,378 | 253,282 | 431,263 | 345,008 | 2,088,334 |
| 2016-17 | 296,232 | 265,355 | 238,159 | 247,137 | 242,536 | 505,446 | 447,462 | 2,242,327 |
| 2017-18 | 291,560 | 208,523 | 195,149 | 192,149 | 267,057 | 416,742 | 383,596 | 1,954,912 |
| 2018-19 | 311,510 | 181,356 | 163,656 | 219,643 | 354,166 | 414,079 | 303,005 | 1,947,415 |
| 2019-20 | 250,637 | 174,847 | 206,302 | 232,038 | 407,352 | 387,508 | 383,523 | 2,042,207 |
| 2020-21 | 215,410 | 179,282 | 203,702 | 245,432 | 408,881 | 483,327 | 337,534 | 2,073,568 |
| 2021-22 | 201,866 | 253,464 | 275,267 | 255,733 | 417,426 | 425,685 | 401,818 | 2,231,259 |
| 2022-23 | 231,069 | 207,421 | 269,552 | 312,274 | 449,148 | 538,360 | 348,591 | 2,356,415 |
| Average | 253,938 | 208,183 | 230,802 | 218,968 | 326,495 | 437,701 | 343,474 | 2,019,574 |

| 2022-2023 Forest Products Marketing Board Volumes in Cubic Metres (excludes biomass) | | | | | | | | |
|--------------------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|-----------|
| Species | CV | MAD | NS | NTH | SENB | SNB | YSC | Total |
| Softwood Harvest | 84,831 | 137,183 | 108,496 | 144,810 | 212,517 | 325,193 | 141,166 | 1,154,196 |
| Softwood AAC (70%) | 100,000 | 75,000 | 180,000 | 120,000 | 250,000 | 345,000 | 265,000 | 1,335,000 |
| Softwood AAC(Max.) | 140,000 | 105,000 | 260,000 | 180,000 | 345,000 | 495,000 | 385,000 | 1,910,000 |
| Hardwood Harvest | 146,238 | 70,238 | 161,056 | 167,464 | 236,631 | 213,167 | 207,425 | 1,202,219 |
| Hardwood AAC (70%) | 125,000 | 95,000 | 215,000 | 90,000 | 185,000 | 305,000 | 235,000 | 1,250,000 |
| Hardwood AAC (Max.) | 190,000 | 145,000 | 310,000 | 125,000 | 270,000 | 430,000 | 345,000 | 1,815,000 |

| Forest Products Marketing Board Sales \$ | | | | | | | | |
|------------------------------------------|-------------------|------------------|------------------|------------|------------------|-------------------|------------------|------------|
| Year | CV | MAD | NS | NTH* | SENB | SNB | YSC | Total |
| 2013-14 | 10,828,824 | 10,081,022 | 6,803,711 | 4,752,291 | 9,949,186 | 22,350,491 | 13,336,721 | 78,102,246 |
| 2014-15 | 10,822,864 | 7,587,292 | 6,467,140 | 6,280,849 | 10,424,132 | 15,438,242 | 9,281,149 | 66,301,668 |
| 2015-16 | 15,830,539 | 10,635,742 | 7,662,715 | 6,948,588 | 11,215,054 | 12,802,239 | 8,151,419 | 73,246,296 |
| 2016-17 | 15,431,461 | 10,431,716 | 7,625,007 | 8,235,854 | 9,370,499 | 14,354,767 | 10,399,983 | 75,849,287 |
| 2017-18 | 12,238,602 | 6,456,252 | 6,677,025 | 6,579,017 | 4,727,007 | 11,248,064 | 7,462,226 | 55,388,193 |
| 2018-19 | 15,091,166 | 7,822,783 | 6,800,081 | 7,287,898 | 3,942,402 | 10,697,078 | 8,804,429 | 60,445,837 |
| 2019-20 | 12,682,957 | 8,677,938 | 10,538,143 | 8,883,665 | 5,575,973 | 6,883,531 | 8,285,593 | 61,527,800 |
| 2020-21 | 10,481,470 | 9,114,419 | 8,946,419 | 7,856,536 | 4,397,742 | 9,734,055 | 6,926,715 | 57,457,356 |
| 2021-22 | 9,953,212 | 7,427,609 | 11,245,913 | 7,476,499 | 4,579,883 | 10,185,251 | 8,170,027 | 59,038,394 |
| 2022-23 | 12,410,066 | 7,820,103 | 5,836,604 | n/a | 3,632,786 | 9,317,762 | 5,392,405 | n/a |
| Average | 12,577,116 | 8,605,488 | 7,860,276 | n/a | 6,781,466 | 12,301,148 | 8,621,067 | n/a |

*Note – Due to financial irregularities, Northumberland County Board was unable to produce financial statements for 2022-2023.



Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures

| | | Forest Products Marketing Board | | | | | | | |
|---------------------------------------------------|--|---------------------------------|------------|------------|------|------------|--------------|------------|-------|
| 2022-2023 Silviculture Program | | CV | MAD | NS | NTH* | SENB | SNB | YSC | Total |
| GNB Silv. Program Funding (\$) | | \$ 417,747 | \$ 703,404 | \$ 781,334 | n/a | \$ 820,010 | \$ 932,836 | \$ 790,218 | n/a |
| Private Silv. Program Funding | | \$ 41,775 | \$ 289,395 | \$ 180,601 | n/a | \$ 152,481 | \$ 176,818 | \$ 79,022 | n/a |
| Total Silv. Program Funding (\$) | | \$ 459,522 | \$ 992,799 | \$ 961,935 | n/a | \$ 972,491 | \$ 1,109,654 | \$ 869,240 | n/a |
| GNB Cost Share % | | 91% | 71% | 81% | n/a | 84% | 84% | 91% | n/a |
| Direct GNB Silv. Program Expenditures | | \$ 375,973 | \$ 733,805 | \$ 771,589 | n/a | \$ 826,255 | \$ 917,220 | \$ 762,381 | n/a |
| Direct GNB Silv. Program Expense % | | 90% | 78% | 80% | n/a | 85% | 83% | 88% | n/a |
| Direct GNB Silv. Program Administration Expense % | | 10% | 22% | 20% | n/a | 15% | 17% | 12% | n/a |
| Total GNB Silv. Program Funding | | \$ 417,747 | \$ 703,404 | \$ 781,334 | n/a | \$ 820,010 | \$ 932,836 | \$ 790,218 | n/a |

*Note – Due to financial irregularities, Northumberland County Board was unable to produce financial statements for 2022-2023.

Appendix C – Forest Products Marketing Board Financial Reporting

Forest Products Marketing Board Balance Sheet Summary

| 2022-2023 | CV | MAD | NS | NTH* | SENB | SNB | YSC | Total |
|------------------------------|------------------|------------------|------------------|---------------|------------------|------------------|------------------|------------|
| Assets | | | | | | | | |
| Current | 1,293,077 | 1,401,567 | 967,063 | n/a | 1,362,978 | 1,413,353 | 1,353,185 | n/a |
| Investments | - | - | 392,582 | n/a | - | 5,525 | - | n/a |
| Capital Assets & Equipment | 398 | 115,416 | 197,215 | n/a | 149,485 | - | 25,100 | n/a |
| Restricted Funds | - | - | - | n/a | - | - | - | n/a |
| Total Assets | 1,293,475 | 1,516,983 | 1,556,860 | n/a | 1,512,463 | 1,418,878 | 1,378,285 | n/a |
| Liabilities | | | | | | | | |
| Current | 748,386 | 371,947 | 76,475 | n/a | 156,932 | 148,230 | 120,455 | n/a |
| Long Term | - | - | 21,000 | n/a | - | - | - | n/a |
| Total Liabilities | 748,386 | 371,947 | 97,475 | n/a | 156,932 | 148,230 | 120,455 | n/a |
| Net Assets | | | | | | | | |
| Net Assets | 545,089 | 1,145,036 | 1,459,385 | n/a | 1,355,531 | 1,270,648 | 1,257,830 | n/a |
| Total Liabilities and Equity | 1,293,475 | 1,516,983 | 1,556,860 | n/a | 1,512,463 | 1,418,878 | 1,378,285 | n/a |
| <i>Year End</i> | <i>Mar 31</i> | <i>Mar 31</i> | <i>Mar 31</i> | <i>Mar 31</i> | <i>Mar 31</i> | <i>Mar 31</i> | <i>Mar 31</i> | |

*Note – Due to financial irregularities, Northumberland County Board was unable to produce financial statements for 2022-2023.

Forest Products Marketing Board Income Statement Summary

| 2022-2023 | CV | MAD | NS | NTH* | SENB | SNB | YSC | Total |
|--------------------------|-----------------|------------------|------------------|------------|------------------|------------------|------------------|------------|
| Revenue | | | | | | | | |
| Wood Sales | 12,410,066 | 7,820,103 | 5,836,604 | n/a | 3,632,786 | 9,317,762 | 5,392,405 | n/a |
| Cost of Wood Sales | 12,163,927 | 7,606,179 | 5,594,591 | n/a | 3,403,516 | 9,016,534 | 5,021,835 | n/a |
| Net Sales | 246,139 | 213,924 | 242,013 | n/a | 229,270 | 301,228 | 370,570 | n/a |
| Fees, Levies & Other | 536,295 | 1,062,455 | 1,061,067 | n/a | 1,297,527 | 1,265,242 | 1,216,445 | n/a |
| Net Revenue | 782,434 | 1,276,379 | 1,303,080 | n/a | 1,526,797 | 1,566,470 | 1,587,015 | n/a |
| Expenditures | 806,631 | 1,235,505 | 1,219,192 | n/a | 1,850,414 | 1,477,000 | 1,517,534 | n/a |
| Net Income (Loss) | (24,197) | 40,874 | 83,888 | n/a | (323,617) | 89,470 | 69,481 | n/a |

*Note – Due to financial irregularities, Northumberland County Board was unable to produce financial statements for 2022-2023.

Appendix D – Forest Products Marketing Board Contact Information

Carleton-Victoria Forest Products Marketing Board

151 Perkins Way, Florenceville, NB, E7L 3P6
Agent: Carleton-Victoria Wood Producer's Association

Chairman: Andrew Clark
Manager: Kim Jensen
Telephone: (506) 392-5584
Fax: (506) 392-8290
Email: info@cvwpa.ca

Madawaska Forest Products Marketing Board

640 rue Principale
St. Jacques, NB, E7B 1Y4

Chairman: Charles Albert
Manager: Diane Landry
Telephone: (506) 739-9585
Fax: (506) 739-0859
Email: odvdm@nbnet.nb.ca

North Shore Forest Products Marketing Board

2807 Miramichi Avenue, P. O. Box 386
Bathurst, NB, E2A 3Z3

Chairman: Mario Comeau
Manager: Patrick Doucet
Telephone: (506) 548-8958
Fax: (506) 548-1165
Email: nsfpmb@nbnet.nb.ca

Northumberland County Forest Products Marketing Board

271 McMurdo Street, Industrial Park
P. O. Box 494, Miramichi, NB, E1V 3M6
Agent: Northumberland Co. Woodlot Owners and Pulp Producers Assoc. Inc.

Chairman: Norman Richardson
Acting Manager: Kevin Forgrave
Telephone: (506) 622-7733
Fax: (506) 622-6317
Email: woodlot@nbnet.nb.ca

South East New Brunswick Forest Products Marketing Board

P. O. Box 5074, Shediac, NB, E4P 8T8
(Site Location: 3384 Rte 132, Scoudouc, N.B. E4P 3S7)

Chairman: Gerard Dupuis
Manager: Neil Silliker
Telephone: (506) 532-1150
Fax: (506) 532-6500
Email: senbmb@nb.aibn.com

Southern New Brunswick Forest Products Marketing Board

P. O. Box 4969, Sussex, NB, E4E 5L1
(Site Location: 13 Drury's Cove Rd, Sussex, N.B. E4E 4E4)

Chairman: John Sabine
Manager: Chris Spencer
Telephone: (506) 433-9860
Fax: (506) 433-3623
Email: Chris.Spencer@sbnfpmb.ca

York Sunbury Charlotte Forest Products Marketing Board

680 Strickland Lane
Fredericton, NB, E3C 2G6

Chairman: Dale Mowry
Manager: Matt Daigle
Telephone: (506) 444-6644
Fax: (506) 444-6630
Email: ysc@nbnet.nb.ca