



*PARTNER WITH THE ONLY LENDER 100% INVESTED
IN CANADIAN AGRICULTURE AND FOOD*



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WHO DOES FCC FINANCE?

From a start up looking for \$10,000 or a publicly traded company needing \$200 million, FCC can help. We're with our customers through the lifecycle of their business



WHO DOES FCC FINANCE? | FOOD AND BEVERAGE



Food processors
and manufacturers



Oil refining and
blending



Frozen foods,
canning and milling



Wineries and
distilleries



Wholesale and
distribution



Commercial bakeries



Ethnic and speciality
foods



Equipment dealers



Packaging



Abattoir and meat
processors



WHO DOES FCC FINANCE? | AGRIBUSINESSES



Crop input suppliers
and retailers



Equipment
manufacturers and
dealers



Feed processors



Wholesale, storage
and distribution



Grain handling and
logistics



WHAT DOES FCC FINANCE?

- Real property
- Equipment and inventory
- Expansion and construction
- Start up and diversification
- Working capital
- Mergers and acquisitions
- Syndicated lending
- Venture capital
- Stretch debt and cash flow requirements



CORPORATE & COMMERCIAL LENDING

Corporate

- Agribusiness & Food/Beverage Total Connection Exposure \$30M to \$200M
- Large Agriculture Production Total Connection Exposure \$40M to \$200M
- Syndicate Lending:
- PariPassu and Club Deals

Commercial

- Agribusiness & Food/Beverage Total Connection Exposure <\$30M



FCC is a Strong Financial and Knowledge Partner



FCC continues to maintain a strong balance sheet and good risk management practices. 2020-21 loans receivable and leasing grew by \$2.9 billion, or 7.6%, reflective of the strength and perseverance of the agriculture and agri-food industry and FCC's ability to keep pace with our focus on exceptional customer experience.



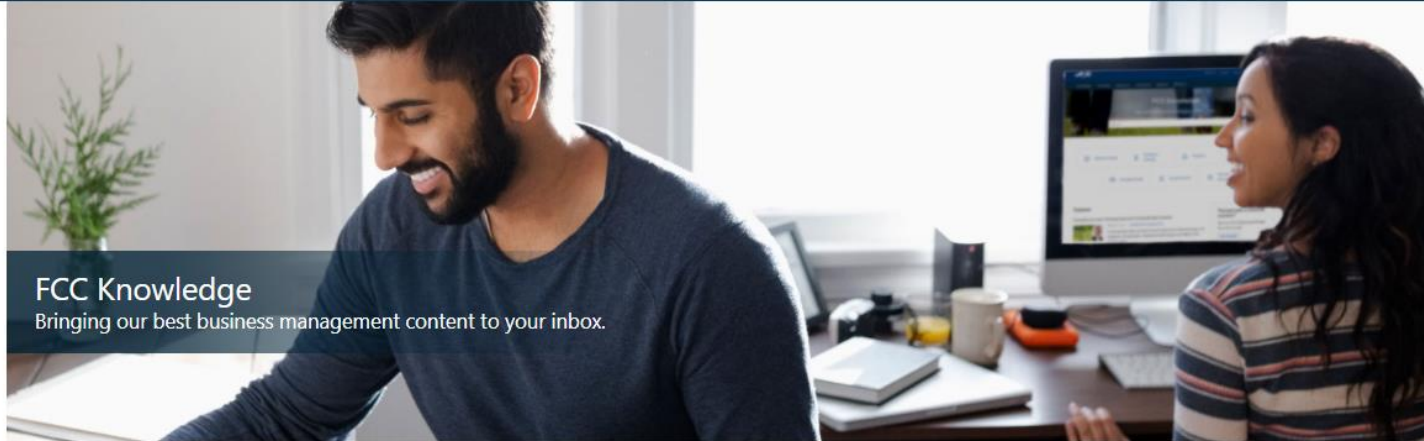
FCC's corporate customer base is 13% of FCC's portfolio (approximately \$5.5B) and more than \$6.8B of authorized connection exposure.



Cutting edge industry insight from our Economics team
Our new FCC Food & Beverage Report digs into 2020 sales numbers by sector, what influenced them and looks ahead at trends and projections for 2021.

The agriculture and food sector remain financially healthy and well positioned to take advantage of the global economic recovery.





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FCC knows the industry. It's all we do.

FCC sees the connections up and down the value chain

FCC has the insights that are valuable to do business with you.



*WHAT POSSIBILITIES
DO YOU SEE TO
PARTNER TOGETHER?*





Dream. Grow. Thrive.